Welcome to the September 2014 edition of the SAE Engineering Management e-Newsletter! In this issue:

- What Your Manager Really Thinks Of You
- Young Entrepreneurs
- Be a Great Leader!

What Your Manager Really Thinks Of You
(Source: LinkedIn.com)
by Liz Ryan, CEO and Founder, Human Workplace

If you care what your manager thinks of your performance, as many people do, you can find out without waiting for your annual review. You don’t have to suck up and fish for compliments. You can ask for feedback in the moment.

Be Taken Seriously as a Young Business Leader
(Source: entrepreneur.com September, 2014)
by Abigail Phillips

Spurred on by the likes of Facebook’s Mark Zuckerberg, Andrew Mason of Groupon and Snapchat founder Evan Spiegel, more and more young people are starting their own businesses or being promoted into influential positions. Being a leader can be tough even at the best of times, yet the added pressure that a young leader faces as a result of others equating youth with inexperience can make the experience even harder.

7 Things Great Leaders Always Do (But Mere Managers Always Fear)
Are you a great leader or just a mere manager? Here’s how to tell the difference.

Make sure your new technical managers are ready to lead.
Engineering Management Academy
October 13-17, 2014 – Troy, Michigan, USA

- Improve your communication and decision making skills
- Manage challenging situations without getting emotionally hooked
Do you want to know what your manager really thinks of you?

- Optimize your team’s output, quality of throughput, commitment and engagement
- Improve your ability to give and receive positive and constructive feedback
- Begin a journey of growth and self-awareness for yourself to continually improve your leadership skills
- Become a better manager, leader, and mentor for your team

What are the training needs of your engineering team members?

**SAE Corporate Learning Solutions** can help evaluate your needs and provide the training options that fill the gap. Bring SAE seminars in-house or utilize classroom, online or on-demand options to provide cost-effective and customized training to address your specific business needs. Contact us at Corplearn@sae.org or 724-772-8529; or order your copy of our [2014 classroom and online course guide](#).

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